Ĺ	<u>ז</u>	Annaylvania ssociation of tealtors" LISTING CONTRACT (SELLER EXCLUSIVE RIGHT TO This form recommended and approved for, but not restricted to use by	SELL REAL ESTATE	XLS
1 2		ker (Company) Whitetail Properties Real Estate, LLC	Licensee(s) (Name) Wyatt Rentzel	
3		npany Address 121 South Madison Street, Pittsfield, IL	Direct Phone(s) (717)668-4810	
4	$\frac{623}{Car}$		Cell Phone(s)	
5				
0 7 8		npany Fax		
9 10	SE	LLER'S MAILING ADDRESS <u>18395 Gulf Blvd Ste 203 R</u>	8m 4, Indian Shores, FL 33785	
	PH	ONE (843)865-0230	FAX	
		AAIL arturo.paturzo@diendei.com	FAX	
14	Doe	ler understands that this Listing Contract is between Brol es Seller have a listing contract for this Property with ano res, explain:	ther broker? 🛛 Yes 🕱 No	
16	1.	PROPERTY	LISTED PRICE \$ 75,000.00	
17		Address WP001 Church St 5.47+/-acres	ZIP 18466	
18		Municipality (city, borough, township) Coolbaug Twp		
19		County Monroe	School District Pocono Mountain SD	
20		Zoning <u>R-1</u>		
21		Present Use Vacant Land		
22		Currently Occupied By		
23 24		Identification (For example, Tax ID #; Parcel #; Lot, Block;	Deed Book, Page, Recording Date) Parcel ID#311246	
25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42	4.	 STARTING & ENDING DATES OF LISTING CONTR (A) No Association of REALTORS® has set or recommended agreed upon the term of this Contract. (B) Starting Date: This Contract starts when signed by Bro (C) Ending Date: This Contract ends at 11:59 PM on <u>1</u> one year. If the Ending Date written in this Contract create 364 days from the Starting Date of this Contract. DUAL AGENCY Seller agrees that Broker and Broker's Licensees may also rep Broker represents both a buyer and Seller in the same transaction. All of Broker's licensees are also and Seller. If the same Licensee is designated for a buyer and Seller is v DESIGNATED AGENCY Designated Agency is applicable, unless checked below. Broke of Seller. If Licensee is also the buyer's agent, then Licensee BROKER'S FEE 	the term of this contract. Broker/Licensee and Seller have disc oker and Seller, unless otherwise stated here:05/17/2 1/17/2024 By law, the term of a listing contract may nees a term that is longer than one year, the Ending Date is auto present the buyer(s) of the Property. A Broker is a Dual Age on. A Licensee is a Dual Agent when a Licensee represents a Dual Agents UNLESS there are separate Designated Agents ff Seller, the Licensee is a Dual Agent. Seller understands that E iewing properties listed by Broker. r designates the Licensee(s) above to exclusively represent th	024 not exceed omatically ent when a buyer and or a buyer Broker is a
42 43 44	5.	(A) No Association of REALTORS® has set or recommended will pay Broker.	d the Broker's Fee. Broker and Seller have negotiated the fee	that Seller
45		(B) Broker's Fee is <u>10.000</u> % of the sale price OR \$, whichever is greater, AND \$, paid
46		to Broker by Seller as follows:		
47 48		1. \$ of Broker's Fee is earned as able to Broker.	nd due (non-refundable) at signing of this Listing Contra	ract, pay-
	Bro	ker/Licensee Initials: \mathcal{WR} XLS Page	1 of 7 Seller Initials:	
.0	210			
			COPYRIGHT PENNSYLVANIA ASSOCIATION OF REAL rev. 5	FORS® 2023 9/22; rel. 1/23

50		2. Seller will pay the balance of Broker's Fee if:		
51		a. Property, or any ownership interest in it, is sold or exchanged during the term of this Contract by Broker, Broker's		
52		Licensee(s), Seller, or by any other person or broker, at the listed price or any price acceptable to Seller, OR		
53		b. A ready, willing, and able buyer is found, during the term of this contract, by Broker or by anyone, including Seller. A willing		
54		buyer is one who will pay the listed price or more for the Property, or one who has submitted an offer accepted by Seller,		
55		OR		
56		c. Negotiations that are pending at the Ending Date of this Contract result in a sale, OR		
57		d. A Seller signs an agreement of sale then refuses to sell the Property, or if a Seller is unable to Sell the Property because of		
58		failing to do all the things required of the Seller in the agreement of sale (Seller default), OR		
59		e. The Property or any part of it is taken by any government for public use (Eminent Domain), in which case Seller will pay		
60		from any money paid by the government, OR		
		f. A sale occurs after the Ending Date of this Contract IF:		
61		(1) The sale occurs within 180 days of the Ending Date, AND		
62				
63		(2) The buyer was shown or negotiated to buy the Property during the term of this contract, AND		
64		(3) The Property is not listed under an "exclusive right to sell contract" with another broker at the time of the sale.		
65		(C) If a sale occurs, balance of Broker's Fee will be paid upon delivery of the deed or other evidence of transfer of title or interest. If		
66		the Property is transferred by an installment contract, balance of Broker's Fee will be paid upon the execution of the installment		
67		contract.		
68	6.	BROKER'S FEE IF SETTLEMENT DOES NOT OCCUR		
69		If an agreement of sale is signed and settlement does not occur, and deposit monies are released to Seller, Seller will pay Broker		
70		of/from deposit monies.		
71	7.	COOPERATION WITH OTHER BROKERS		
72		Licensee(s) has explained Broker's company policies about cooperating with other brokers. Broker and Seller agree that Broker will pay		
73		from Broker's Fee a fee to another broker who procures the buyer, is a member of a Multiple Listing Service (MLS), and who:		
74		(A) Represents Seller (SUBAGENT). Broker will pay of/from the sale price.		
75				
76		buyer's Agent, even if compensated by Broker for Seller, will represent the interests of the buyer.		
77		(C) Does not represent either Seller or a buyer (TRANSACTION LICENSEE).		
78		Broker will pay of/from the sale price.		
79	8.	DUTIES OF BROKER AND SELLER		
80	•••			
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108	Broker/Licensee Initials:	WR

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Seller Initials: $\int \ell \rho$

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- 109 2. If, after Broker has received deposit monies, Broker receives a written agreement that is signed by Buyer and Seller, directing
- 110 Broker how to distribute some or all of the deposit monies.
- 1113. According to the terms of a final order of court.
- 4. According to the terms of a prior written agreement between Buyer and Seller that directs the Broker how to distribute the deposit monies if there is a dispute between the parties that is not resolved.
- (C) Seller agrees that if Seller names Broker or Broker's licensee(s) in litigation regarding deposit monies, the attorneys' fees and costs
 of the Broker(s) and licensee(s) will be paid by Seller.

116 12. OTHER PROPERTIES

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- Seller agrees that Broker may list other properties for sale and that Broker may show and sell other properties to prospective buyers. **13. ADDITIONAL OFFERS**
- 119 Unless prohibited by Seller, if Broker is asked by a buyer or another licensee(s) about the existence of other offers on the Property,
- Broker will reveal the existence of other offers and whether they were obtained by the Licensee(s) identified in this Contract, by another
- 121 Licensee(s) working with Broker, or by a licensee(s) working for a different Broker. ONCE SELLER ENTERS INTO AN AGREE-
- 122 MENT OF SALE, BROKER IS NOT REQUIRED TO PRESENT OTHER OFFERS.

123 14. SELLER WILL REVEAL DEFECTS & ENVIRONMENTAL HAZARDS

- (A) Seller (including Sellers exempt from the Real Estate Seller Disclosure Law) will disclose all known material defects and/or environmental hazards on a separate disclosure statement. A material defect is a problem or condition that:
- 126 1. is a possible danger to those living on the Property, or
- 127 2. has a significant, adverse effect on the value of the Property.
- The fact that a structural element, system or subsystem is near, at or beyond the end of the normal useful life of such a structural element, system or subsystem is not by itself a material defect.
- (B) Seller will update the Seller's Property Disclosure Statement as necessary throughout the term of this Listing Contract.
- 131 (C) If Seller fails to disclose known material defects and/or environmental hazards:
 - 1. Seller will not hold Broker or Licensee(s) responsible in any way;
 - 2. Seller will protect Broker and Licensee(s) from any claims, lawsuits, and actions that result;
- Seller will pay all of Broker's and Licensee's costs that result. This includes attorneys' fees and court-ordered payments or settlements (money Broker or Licensee pays to end a lawsuit or claim).

136 15. IF PROPERTY WAS BUILT BEFORE 1978

- 137 The Residential Lead-Based Paint Hazard Reduction Act says that any seller of property built before 1978 must give the buyer an EPA
- pamphlet titled *Protect Your Family From Lead in Your Home*. The seller also must tell the buyer and the broker what the seller knows
- about lead-based paint and lead-based paint hazards that are in or on the property being sold. Seller must tell the buyer how the seller
- knows that lead-based paint and lead-based paint hazards are on the property, where the lead-based paint and lead-based paint hazards are, the condition of the painted surfaces, and any other information seller knows about lead-based paint and lead-based paint hazards
- are, the condition of the painted surfaces, and any other information seller knows about lead-based paint and lead-based paint hazards
 on the property. Any seller of a pre-1978 structure must also give the buyer any records and reports that the seller has or can get about
- 142 on the property. Any sener of a pre-1776 structure must also give the ouyer any records and reports that the sener has or can get about 143 lead-based paint or lead-based paint hazards in or around the property being sold, the common areas, or other dwellings in multi-family
- housing. According to the Act, a seller must give a buyer 10 days (unless seller and the buyer agree to a different period of time) from
- the time an agreement of sale is signed to have a "risk assessment" or inspection for possible lead-based paint hazards done on the
- property. Buyers may choose not to have the risk assessment or inspection for lead paint hazards done. If the buyer chooses not to have
- 147 the assessment or inspection, the buyer must inform the seller in writing of the choice. The Act does not require the seller to inspect for
- lead paint hazards or to correct lead paint hazards on the property. The Act does not apply to housing built in 1978 or later.

149 16. HOME WARRANTIES

- At or before settlement, Seller may purchase a home warranty for the Property from a third-party vendor. Seller understands that a home warranty for the Property does not alter any disclosure requirements of Seller, may not cover or warrant any pre-existing defects of the
- Property, and will not alter, waive or extend any provisions of the Agreement regarding inspections or certifications that Buyer may elect
- 153 or waive as part of the Agreement. Seller understands that Broker who recommends a home warranty may have a business relationship
- 154 with the home warranty company that provides a financial benefit to Broker.

155 17. RECORDINGS ON THE PROPERTY

- (A) Seller understands that potential buyers viewing the Property may engage in photography, videography or videotelephony on the Property. Seller should remove any items of a personal nature Seller does not wish to have photographed or recorded, such as family photos, important or confidential paperwork (including any information relating to the listing or communications with Broker or Licensee) and all other personally identifiable information such as birthdates, social security numbers, telephone numbers, etc. Seller is responsible for providing this same notification to any occupants of the Property.
- (B) Any person who intentionally intercepts oral communications by electronic or other means without the consent of all parties is guilty of a felony under Pennsylvania law. Seller understands that recording or transmitting audio may result in violation of state or federal wiretapping laws. Seller hereby releases all BROKERS, their LICENSEES, EMPLOYEES and any OFFICER or PARTNER of any one of them, and any PERSON, FIRM or CORPORATION who may be liable by or through them, from
- 165 any claims, lawsuits and actions which may arise from any audio or video recordings occurring in or around the Property.

166 Broker/Licensee Initials: \mathcal{WR} XLS Page 3 of 7Seller Initials: $\mathcal{I}P$

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167 18. RECOVERY FUND

- 168 Pennsylvania has a Real Estate Recovery Fund (the Fund) to repay any person who has received a final court ruling (civil judgment)
- against a Pennsylvania real estate licensee because of fraud, misrepresentation, or deceit in a real estate transaction. The Fund repays
- persons who have not been able to collect the judgment after trying all lawful ways to do so. For complete details about the Fund, call
- 171 (717) 783-3658.

172 19. NOTICE TO PERSONS OFFERING TO SELL OR RENT HOUSING IN PENNSYLVANIA

- 173 Federal and state laws make it illegal for a seller, a broker, or anyone to use RACE, COLOR, RELIGION or RELIGIOUS CREED, SEX,
- 174 DISABILITY (physical or mental), FAMILIAL STATUS (children under 18 years of age), AGE (40 or older), NATIONAL ORIGIN,
- 175 USE OR HANDLING/TRAINING OF SUPPORT OR GUIDE ANIMALS, or the FACT OF RELATIONSHIP OR ASSOCIATION
- 176 TO AN INDIVIDUAL KNOWN TO HAVE A DISABILITY as reasons for refusing to sell, show, or rent properties, loan money, or
- set deposit amounts, or as reasons for any decision relating to the sale of property.

178 20. TRANSFER OF THIS CONTRACT

- 179 (A) Seller agrees that Broker may transfer this Contract to another broker when:
- 180 1. Broker stops doing business, OR
- 181 2. Broker forms a new real estate business, OR
- 182 3. Broker joins his business with another.
- (B) Broker will notify Seller immediately in writing if Broker transfers this Contract to another broker. Seller will follow all requirements
 of this Contract with the new broker.

185 21. NO OTHER CONTRACTS

186 Seller will not enter into another listing contract for the property(s) identified in Paragraph 1 with another broker that begins before the 187 Ending Date of this Contract.

188 22. CONFLICT OF INTEREST

189 It is a conflict of interest when Broker or Licensee has a financial or personal interest in the property and/or cannot put Seller's interests 190 before any other. If Broker, or any of Broker's licensees, has a conflict of interest, Broker will notify Seller in a timely manner.

191 23. ENTIRE CONTRACT

192 This Contract is the entire agreement between Broker and Seller. Any verbal or written agreements that were made before are not a part 193 of this Contract.

194 24. CHANGES TO THIS CONTRACT

195 All changes to this Contract must be in writing and signed by Broker and Seller.

196 25. MARKETING OF PROPERTY

- 197 (A) Multiple Listing Services (MLS)
- An MLS is a subscription service used by real estate licensees to market properties to other subscribers. If marketed in an MLS, Broker will make an offer of cooperating compensation to another participant who procures a tenant for the Property (See Paragraph 7). MLS marketing is governed by specific rules and policies, which may differ depending on the MLS used.
- 201 2. Sellers have the right to decide whether their Property will be marketed in an MLS, but should understand that opting out of MLS marketing may restrict Broker's ability to market the Property in other ways.
 203 Broker will not use an MLS to advertise the Property. Seller understands and agrees that the listing may be reported to an
 - Broker will not use an MLS to advertise the Property. Seller understands and agrees that the listing may be reported to an MLS, but will not be marketed for sale via an MLS. Further, Seller understands and agrees that any and all public marketing of the Property through the use of other means such as yard signs, social media, and public-facing websites may be prohibited. Seller may be required to sign an additional waiver or release to comply with MLS rules and policies.
 - **X** Broker will use an MLS to advertise the Property to other real estate brokers and salespersons. Listing broker shall communicate to the MLS all of Seller's elections made below. Seller agrees that Broker and Licensee, and the MLS are not responsible for mistakes in an MLS or advertising of the Property.
- 210 (B) Virtual Office Website (VOW) and Internet Data Exchange (IDX)
 - 1. Some brokers may use a VOW or IDX, which are governed by specific rules and policies. Sellers have the right to control some elements of how their property is displayed on a VOW and/or IDX website.
 - 2. Seller elects to have the following features disabled or discontinued for VOW and IDX websites (check all that apply):
 - Comments or reviews about Seller's listings, or a hyperlink to such comments or reviews, in immediate conjunction with Seller's listing.
 - Automated estimates of the market value of Seller's listing, or a hyperlink to such estimates, in immediate conjunction with the Seller's listing.

(C) Other

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1.	Where permitted, Broker, at Broker's option, may use: for sale sign, lock box, key in offi	ce, open l	houses and	advertising in al
	media, including print and electronic, photographs and videos, unless otherwise stated here:			

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222	2.	Seller does not want the listed Property to be displayed on the Internet.
223		Seller does not want the address of the listed Property to be displayed on the Internet.
224	3.	Seller understands and acknowledges that, if the listed Property is not displayed on the Internet, consumers who conduct searches
225		for listings on the Internet will not see information about the listed Property in response to their search.

226 Broker/Licensee Initials:	WR	XLS Page 4 of 7	Seller Initials: $I\rho$	
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227	(D)	Seller understands and acknowledges that, if an open house is scheduled, the property address may be published on the Internet in
228		connection to the open house.

229 (E) Other

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230 26. PUBLICATION OF SALE PRICE

Seller is aware that the Multiple Listing Service (MLS), newspapers, Web Sites, and other media may publish the final sale price of the
 Property.

233 27. COPYRIGHT

In consideration of Broker's efforts to market Seller's Property as stated in this Contract, Seller grants Broker a non-exclusive, world-234 wide license (the "License") to use any potentially copyrightable materials (the "Materials") which are related to the Property and pro-235 vided by Seller to Broker's representative(s). The Materials may include, but are not limited to: photographs, images, video 236 recordings, virtual tours, drawings, written descriptions, remarks, and pricing information related to Seller's Property. This License 237 permits Broker to submit the Materials to one or more multiple listing services, to include the Materials in compilations of property list-238 ings, and to otherwise distribute, publicly display, reproduce, publish and produce derivative works from the Materials for any purpose 239 that does not conflict with the express terms of this Contract. The License may not be revoked by Seller and shall survive the ending of 240 this Contract. Seller also grants Broker the right to sublicense to others any of these rights granted to Broker by Seller. Seller represents 241 and warrants to Broker that the License granted to Broker for the Materials does not violate or infringe upon the rights, including any 242 copyrights, of any person or entity. Seller understands that the terms of the License do not grant Seller any legal right to any works that 243 Broker may produce using the Materials. 244

245 28. FIXTURES AND PERSONAL PROPERTY

- (A) It is possible for certain items of personal property to be so integrated into the Property that they become fixtures and will be regarded
 as part of the Property and therefore included in a sale. Seller is encouraged to be specific when negotiating what items will be
 included or excluded in a sale.
- 249 (B) INCLUDED in this sale are all existing items permanently installed in the Property, free of liens, and other items including plumb-250 ing; heating; radiator covers; hardwired security systems; thermostats; lighting fixtures (including chandeliers and ceiling fans); pool and spa equipment (including covers and cleaning equipment); electric animal fencing systems (excluding collars); garage door 251 openers and transmitters; unpotted shrubbery, plantings and trees; any remaining heating and cooking fuels stored on the Property 252 at the time of settlement; smoke detectors and carbon monoxide detectors; sump pumps; storage sheds; fences; mailboxes; wall to 253 wall carpeting; existing window screens, storm windows and screen/storm doors; window covering hardware, shades and blinds; 254 awnings; built-in air conditioners; built-in appliances; the range/oven, unless otherwise stated; and, if owned, solar panels, windmills, 255 water treatment systems, propane tanks and satellite dishes. Also included: 256
 - (C) The following items are not owned by Seller and may be subject to a lease or other financing agreement (e.g., solar panels, windmills, water treatment systems, propane tanks, and satellite dishes):

(D) EXCLUDED fixtures and items:

263 29. TAXES & SPECIAL ASSESSMENTS

264 (A) At settlement, Seller will pay one-half of the total Real Estate Transfer Taxes, unless otherwise stated here:

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266	(B) Yearly Property Taxes \$ 1,454.00	Property Assessed Value \$ 54,510.00	
267	(C) Is the property preferentially assess	ed (including a tax abatement)? Yes No	
268	If applicable, how many years rema	uin?	
269	(D) COA/HOA Name	COA/HOA Phone	
270	COA/HOA special assessments \$	Buyer's required capital contribution \$	
271	Please explain:		
272	(E) COA/HOA Fees \$	Quarterly Monthly Yearly	
273	(F) Municipality Assessments \$		
274	30. FOREIGN INVESTMENT IN REAL	PROPERTY TAX ACT OF 1980 (FIRPTA)	

The disposition of a U.S. real property interest by a foreign person (the transferor) is subject to the Foreign Investment in Real Property Tax Act of 1980 (FIRPTA) income tax withholding. FIRPTA authorized the United States to tax foreign persons on dispositions of U.S. real property interests. This includes but is not limited to a sale or exchange, liquidation, redemption, gift, transfers, etc. Persons purchasing U.S. real property interests (transferee) from foreign persons, certain purchasers' agents, and settlement officers are required to withhold up to 15 percent of the amount realized (special rules for foreign corporations). Withholding is intended to ensure U.S. taxation of gains realized on disposition of such interests. The transferee/buyer, as the withholding agent, may request that you complete a FIRPTA Affidavit regarding your status as a foreign person as defined by the Act. Seller agrees to comply, if applicable.

WR

Seller Initials: $\ell \rho$

	31.	TITLE & POSSESSION			
284		(A) Seller will give posse (B) At settlement Seller	ession of Property to a buyer at will give full rights of ownerships	settlement, or on	cent as follows:
285 286		(b) At settlement, seller \Box Oil \Box Gas	Mineral Other	p (lee simple) to a buyer ex	cept as follows.
287		If checked, please ex	plain:		
288		ii encentea, prease en			
289		(C) Seller has:			
290		First mortgage v	vith		Amount of balance \$
291		Address			
292		Phone			Acct. #
293		Second mortgag	e with		Acct. # Amount of balance \$
294		Address			
295		Phone	ne of credit with		Acct. # Amount of balance \$
296		Home Equity In	ne of credit with		Amount of balance \$
297		Address Phone			Acct. #
298 299		Seller authorized	Broker to receive mortgage pa	woff and/or equity loop nave	Acct. #
299 300		(D) Seller has			
301		(D) Selici has.		Past Due Municina	1 Assessment \$
302		Past Due Property	Taxes \$	Past Due COA/HO	A Fees \$
303		Federal Tax Liens	s \$	Past Due COA/HO	l Assessment \$ A Fees \$ A Assessments \$
304		State Tax Liens (i	ncluding sales, use and hotel oc	cupancy taxes) \$	*
305		Other:	e ,	\$	
306		(E) If Seller, at any time of	on or since January 1, 1998, has b	een obligated to pay support u	under an order on record in any Pennsylvania
307		county, list the count	y and the Domestic Relations Nu	mber or Docket Number:	
308	31.	BUYER FINANCING			
309		Seller will accept the foll	owing arrangements for buyer to	p pay for the Property:	_
310		$\underline{\mathbf{X}}$ Cash $\underline{\mathbf{X}}$ Con	ventional mortgage	FHA mortgage	VA mortgage
311		Seller's Assist to buyer	r (if any) \$, or%
	32.	SPECIAL INSTRUCTI			
313					onal terms added by any parties. Any special
314	22		rms in this Contract must comply	with the Pennsylvania Plain I	Language Consumer Contract Act.
	33.	SPECIAL CLAUSES			
316			art of this Listing Contract if otion Addendum to Listing Con		
317 318			Addendum (PAR Form SA)	ract (PAR Form ALS-A)	
310			ces Fee Addendum (PAR Form	CSF)	
320			Idendum to Listing Contract (PA		
321			endum (PAR Form SSL)		
322					
323					
324		(B) Additional Terms:			
325					
326					
327					
328					
329					
330					
331					
332					
333					
334					
335					
336					
337					
338					
339					
340					
341			DS		DS
342	Bro	ker/Licensee Initials:	WR XI	S Page 6 of 7	Seller Initials: <u></u>

343	$\frac{\ell \rho}{\ell}$ Seller has read the Consumer Notice as adopted by the State Real Estate Co	mmission at 49 Pa. Code §35.336.		
344 345		ete and return to Listing Broker in a		
346 347	Seller has received the Lead-Based Hazards Disclosure form and agrees to com a timely manner, if required.	plete and return to Listing Broker in		
348	Seller has read the entire Contract before signing. Seller must sign this Contract.			
349	Seller gives permission for Broker to send information about this transaction to the fax numb	er(s) and/or e-mail address(es) listed.		
350 351	Return of this Agreement, and any addenda and amendments, including return by electronic of all parties, constitutes acceptance by the parties.	e transmission, bearing the signatures		
352 353				
354 355	NOTICE BEFORE SIGNING: IF SELLER HAS LEGAL QUESTIONS, SELLER IS A SYLVANIA REAL ESTATE ATTORNEY.	DVISED TO CONSULT A PENN-		
356	SELLER _Arturo faturo	DATE 5/17/2024 8:02 AM PDT		
357		DATE		
358	SELLER	DATE		
359	BROKER (Company Name) <u>Whitetail Properties Real Estate, LLC</u>			
360	ACCEPTED ON BEHALF OF BROKER BY Wyott Rentyd Wyatt Rentyd Wyatt Rentzel	DATE 5/17/2024 9:59 AM		

С