## **Comparable Market Analysis**

195 Country Club Drive, Melbourne, FL, 32940 Friday, August 16, 2024





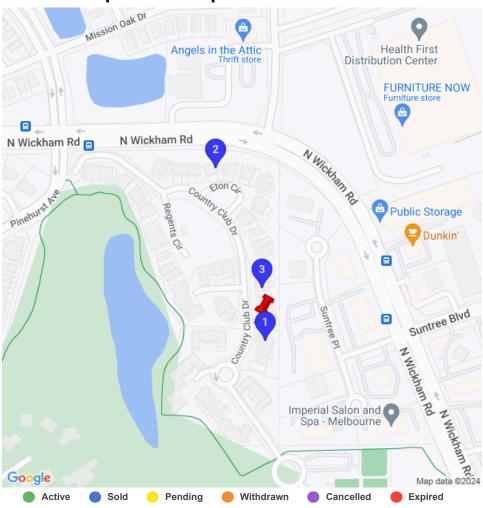
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License #: 3516946

This report is not an appraisal and is not intended to meet the requirements set out in the Uniform Standards of Appraisal Practice. If an appraisal is desired, the services of a licensed appraiser should be obtained.

CMA Prepared by J.D. VanGilder

## **Map of Subject And Comparable Properties**



	Address	MLS #	Status	Distance from Subject
<b>Subject</b>	195 Country Club Drive , Melbourne FL 32940			
1	225 Country Club Drive , Melbourne FL 32940	1002583	Closed	0.01m
2	149 Eton Circle , Melbourne FL 32940	1014259	Closed	0.13m
3	187 Country Club Drive , Melbourne FL 32940	1010891	Closed	0.03m

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195 Country Club Drive , Melbourne FL 32940

# **Subject**



A d d	405 Country Club Pring Malbourne El 20040
Address	195 Country Club Drive , Melbourne, FL 32940
Bedrooms Total	3
Bathrooms Total	2.00
Living Area	1412.00
Lot Size Dimensions	
Direction Faces	West
Year Built	1984

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195 Country Club Drive , Melbourne FL 32940

## **Comparable Properties**

Subject 1002583



1014259



195 Country Club Drive

225 Country Club Drive Melbourne FL

149 Eton Circle

187 Country Club Drive

	Melbourne FL 32940	Melbo	ourne FL	Melbourne FL		Melbourne F	L
Distance From Subject			0.01		0.13		0.03
List Price			\$389,000	\$337,000		\$319,900	
Original List Price			\$400,000	\$	\$337,000	\$329	
Sold Price			\$379,000	9	325,000	\$300,000	
Status			Closed		Closed	Closed	
Status Date			03/29/2024	06	/25/2024	06/24/2024	
Days on Market		47		38		8 25	
Cumulative Days on Market		149		38		25	
Adjustment			+/-		+/-		+/-
Bedrooms Total	3	3		2		3	
Bathrooms Total	2	3		2		2	
Living Area	1,412	1,854	-50000	1,211		1,312	
Lot Size Dimensions							
Direction Faces	West	West		Southeast		West	
Year Built	1984	1979		1983		1983	
Adjusted Price	\$318,000	•	\$329,000	9	325,000		\$300,000

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195 Country Club Drive , Melbourne FL 32940

## **Price Analysis**

## Summary of Closed Listings

							Total	Adjusted
MLS#	Address	List Price	DOM	CDOM	Sold Date	Sold Price	Adjustments	Price
1002583	225 Country Club Drive, Melbourne FL	\$389,000	47	149	03/29/2024	\$379,000	\$-50,000	\$329,000
1014259	149 Eton Circle, Melbourne FL	\$337,000	38	38	06/24/2024	\$325,000	-	\$325,000
1010891	187 Country Club Drive, Melbourne FL	\$319,900	25	25	06/24/2024	\$300,000	-	\$300,000

### Low, Average, Median, and High Comparisons

	Closed	Overall
Low	\$300,000	\$300,000
Average	\$318,000	\$318,000
Median	\$325,000	\$325,000
High	\$329,000	\$329,000

### Overall Market Analysis (Unadjusted)

Status	#	List Vol.	Avg. List Price	Sold Vol.	Avg. Sold Price	Avg. Sale/List Price	Avg. Living Area	Avg. List \$/Living Area	Avg. Sold \$/Living Area	Avg. DOM	Avg. CDOM
Closed	3	1,045,900	348,633	1,004,000	334,667	0.96	1,459	243.98	233.82	37	71
Active	1	299,900	299,900	0	0	0.00	1,500	199.93	0.00	178	178
Overall	4	1,345,800	336,450	1,004,000	334,667	0.96	1,469	232.96	233.82	72	98

#### **SELECTION CRITERIA FOR COMPARABLE PROPERTIES**

Search Parameters: Property type Residential; Inside the map search Polygon; Status of 'Active', 'Closed', 'Coming Soon', 'Pending', 'Active Under Contract'; Property Sub Type of 'Condominium', 'Townhouse'; Purchase Contract Date between '02/16/2024' and '08/16/2034'; Close Date between '02/16/2024' and '08/16/2034'.

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195 Country Club Drive , Melbourne FL 32940

# **Listing Price Recommendation**



Low	\$300,000
High	\$329,000
Recommended	\$318,000

Residential Closed

ALISH 1002583

225 Country Club Drive, Melbourne, FL 32940

Country: Brevard

Close Price: \$389,000

Country: Brevard

Close Price: \$379,000



Year Built: 1979 Sub Type: Townhouse Living Area: 1,854 Subdivision: Foxhall Phase 2 Living Area Source: Public Records CDD Fee: Nο Bldng Area Ttl: 2.388 Accessiblty Feat: No Stories: 2 **New Const:** No No Pool Features: None Senior Comm: 0.05 Lot Size Acres: Waterfront: Lot Size SaFt: 2 178 Furnished: Unfurnished **Direction Faces:** West County: Brevard Gen Cnty Loc: FOXHALL PHASE TWO LOT Central Tax Legal Desc: MLS Area Mir: 218 - Suntree S of Wickham 16 Parcel #: 26-36-13-31-00000.0-0016.00 Tax Account: 2603051 \$3.916.97 Tax Annual Amt: Beds Total: Association: Yes 3 Baths Total: 3 Assoc Fee: \$368 Baths Full: 3 Assoc Fee Freq: Monthly 0 **Baths Half:** Assoc Fee 2: \$245 Assoc Fee 2 Fr Annually Assoc Name: FOXHALL PHASE TWO Community Fee(s): No Elem School: Suntree Yes Garage: Middle School: DeLaura Garage Spcs: 1 High School: Viera Carport: No

Public Remarks: 72-Hour KOC. Steps away from Suntree Country Club, this townhouse has 3 bedrooms all with on-suite bathrooms, all new tile and fixtures, toilets, and vanities. The kitchen is a stunner with its white shaker soft close cabinetry, quartz countertops, a glass tile back splash and NEW appliances. This home was painted in a neutral color that will match any decor. New modern trim was installed throughout the home. The Luxury Vinyl plank flooring is soft neutral that creates a warm atmosphere. NEW Roof 12/2022, NEW Electrical panel and Trane AC unit (2015) was just serviced.

Directions: Go past Suntree Country Club take first exit on roundabout, Townhouse on your right.

Association Amenities: Basketball Court; Car Wash Area; Clubhouse; Jogging Path;

Maintenance Grounds; Management - Full Time; Park; Pickleball; Playground; RV/Boat Storage;

Shuffleboard Court; Tennis Court(s); Other

Association Fee Includes: Insurance; Maintenance Grounds; Pest Control

Appliances: Dishwasher; Electric Range; Electric Water Heater; Microwave; Refrigerator

Architectural Style: Patio Home; Villa

Closing Company Details: Closing Company Name: Supreme Title Closing

Construction Materials: Block; Concrete; Stucco

Cooling: Central Air Current Use: Residential Flooring: Tile; Vinyl; Wood Heating: Central

Interior Features: Breakfast Nook; Kitchen Island; Open Floorplan; Pantry; Primary Bathroom -

Tub with Shower; Split Bedrooms; Vaulted Ceiling(s); Walk-In Closet(s)

Laundry Features: In Garage

Legal Details: Permission Granted to Advertise: No

Levels: Two

Listing Terms: Cash; Conventional; FHA; VA Loan

Lot Features: Zero Lot Line

Parking Features: Attached; Garage

Patio And Porch Features: Patio; Porch; Screened

Possession: Close Of Escrow Rental Restrictions: 1 Year

Roof: Shingle Sewer: Public Sewer

Special Listing Conditions: Standard
Utilities: Cable Available; Electricity Connected

View: Trees/Woods
Water Source: Public

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Adjustments for Comparable #1002583 (Map Number 1)

 Description
 Value
 \$379,000

 Living Area
 -50000
 \$329,000

149 Eton Circle, Melbourne, FL 32940 **Residential Closed** List Price: \$337,000 MLS# 1014259



County: Brevard			Close Price: \$325,000
Year Built:	1983	Sub Type:	Townhouse
Living Area:	1,211	Prop Attached:	Yes
Living Area Source:	Estimated	Subdivision:	Regents Walk
Stories:	1	CDD Fee:	No
Senior Comm:	No	Accessiblty Feat:	No
Accy Dwlng Unit:	No	New Const:	No
Lot Size Acres:	0.06	Pool Features:	Community
Lot Size SqFt:	2,614	Waterfront:	No
County:	Brevard	Furnished:	Unfurnished
Gen Cnty Loc:	Central	Direction Faces:	Southeast
MLS Area Mjr:	218 - Suntree S of Wickham	Zoning Desc:	Residential
Parcel #:	26-36-13-35-00000.0-0023.00	Tax Legal Desc:	REGENTS WALK LOT 23
Tax Account:	2603150		
Tax Annual Amt:	\$2,746.02		
Beds Total:	2	Association:	Yes
Baths Total:	2	Assoc Fee:	\$350
Baths Full:	2	Assoc Fee Freq:	Monthly
Baths Half:	0	Assoc Fee 2:	\$245
		Assoc Fee 2 Fr:	Annually
		Assoc Name:	Regents Walk
		Community Fee(s):	No
Middle School:	Viera Middle School	Garage:	Yes
		Garage Spcs:	1
		Carport:	No

Public Remarks: Nestled among the majestic shade trees is this updated 2 bedroom 2 bath unit in Regents Walk! You are welcomed in through the iron gates and beautiful private courtyard. The dark wood look tile floors and soaring ceilings give a gracious feel to the living areas. The kitchen is up-to-date with white cabinets & stainless appliances. New floor to ceiling sliders to paver patio show off the unexpected huge private backyard! The master bedroom is big, bright & airy! Relax with the knowledge of new roof in 2020, new HVAC in 2021, new Hot Water Heater 2023 AND all new plumbing in 2023! Everything is done with the highest quality so that you can enjoy not only maintenance free lifestyle just steps from the community pool but all that Suntree Country Club has

Directions: Wickham Rd West on St Andrews Right on Country Club Right on Eton Cir

Room Name	Level	Length	Width	Remarks	
Living Room	Main	21	11		
Dining Room	Main	21	10		
Kitchen	Main	15	12		
Primary Bedroom	Main	17	15		
Bedroom 2	Main	12	11		

Association Amenities: Basketball Court; Jogging Path; Maintenance Grounds; Park; Pickleball; Parking Features: Garage; Garage Door Opener

Playground; Tennis Court(s)

Association Fee Includes: Maintenance Grounds

Appliances: Disposal; Electric Range; Electric Water Heater; Ice Maker; Microwave; Refrigerator Possession: Close Of Escrow

Architectural Style: Half Duplex

Closing Company Details: Closing Company Name: Prestige Title; Closing Company Address:

5120 N US HWY 1, #103, Palm Shores, FL 32940

Construction Materials: Frame; Stucco

Cooling: Central Air Current Use: Residential Exterior Features: Courtyard

Flooring: Tile

Heating: Central; Electric Laundry Features: In Unit

Legal Details: Permission Granted to Advertise: Yes

Levels: One

Listing Terms: Cash: Conventional: FHA: VA Loan

Lot Features: Dead End Street

Patio And Porch Features: Patio

Pets Allowed: Yes

Property Condition: Updated/Remodeled Rental Restrictions: No Rentals Allowed

Road Frontage Type: City Street Road Surface Type: Asphalt

Roof: Tile

Security Features: Smoke Detector(s)

Sewer: Public Sewer

Special Listing Conditions: Standard

Utilities: Cable Available; Electricity Connected; Sewer Connected; Water Connected

Water Source: Public

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Residential Closed

187 Country Club Drive, Melbourne, FL 32940

MLS# 1010891

List Price: \$319,900

County: Brevard

Close Price: \$300,000



County:     Brevard     Waterfront:     No       Gen Cnty Loc:     Central     Furnished:     Negotiable       MLS Area Mjr:     218 - Suntree S of Wickham     Direction Faces:     West	se Price: \$300,000
Stories:         1         CDD Fee:         No           Senior Comm:         No         Accessiblty Feat:         No           Lot Size Acres:         0.06         New Const:         No           Lot Size SqFt:         2,614         Pool Features:         Community           County:         Brevard         Waterfront:         No           Gen Cnty Loc:         Central         Furnished:         Negotiable           MLS Area Mjr:         218 - Suntree S of Wickham         Direction Faces:         West           Parcel #:         26-36-13-35-00000.0-0005.00         Tax Legal Desc:         REGENTS	•
Senior Comm:         No         Accessibity Feat:         No           Lot Size Acres:         0.06         New Const:         No           Lot Size SqFt:         2,614         Pool Features:         Community           County:         Brevard         Waterfront:         No           Gen Cnty Loc:         Central         Furnished:         Negotiable           MLS Area Mjr:         218 - Suntree S of Wickham         Direction Faces:         West           Parcel #:         26-36-13-35-00000.0-0005.00         Tax Legal Desc:         REGENTS	alk alk
Lot Size Acres:         0.06         New Const:         No           Lot Size SqFt:         2,614         Pool Features:         Community           County:         Brevard         Waterfront:         No           Gen Cnty Loc:         Central         Furnished:         Negotiable           MLS Area Mjr:         218 - Suntree S of Wickham         Direction Faces:         West           Parcel #:         26-36-13-35-00000.0-0005.00         Tax Legal Desc:         REGENTS	
Lot Size SqFt: 2,614 Pool Features: Community County: Brevard Waterfront: No Gen Cnty Loc: Central Furnished: Negotiable MLS Area Mjr: 218 - Suntree S of Wickham Direction Faces: West Parcel #: 26-36-13-35-00000.0-0005.00 Tax Legal Desc: REGENTS	
County:         Brevard         Waterfront:         No           Gen Cnty Loc:         Central         Furnished:         Negotiable           MLS Area Mjr:         218 - Suntree S of Wickham         Direction Faces:         West           Parcel #:         26-36-13-35-00000.0-0005.00         Tax Legal Desc:         REGENTS	
Gen Cnty Loc: Central Furnished: Negotiable MLS Area Mjr: 218 - Suntree S of Wickham Direction Faces: West Parcel #: 26-36-13-35-00000.0-0005.00 Tax Legal Desc: REGENTS	; In Ground
MLS Area Mjr:         218 - Suntree S of Wickham         Direction Faces:         West           Parcel #:         26-36-13-35-00000.0-0005.00         Tax Legal Desc:         REGENTS	
Parcel #:         26-36-13-35-00000.0-0005.00         Tax Legal Desc:         REGENTS	
Tax Account: 2603132	WALK LOT 5
100 102	
<b>Tax Annual Amt:</b> \$2,110.5	
Beds Total: 3 Association: Yes	
Baths Total: 2 Assoc Fee: \$350	
Baths Full: 2 Assoc Fee Freq: Monthly	
Baths Half: 0 Assoc Name: Regency W	<i>V</i> alk
Community Fee(s): Yes	
Other Fee(s): \$250 A	
Elem School: Suntree Garage: Yes	•
Middle School: DeLaura Garage Spcs: 1	
High School: Viera Carport: No	

Public Remarks: This well-maintained 3/2 Suntree townhome boasts convenience and charm with its 1-car detached garage, 2-car driveway, and private courtyard with extra storage closet. Home features a Galley-style kitchen with a breakfast nook and sliding doors to an additional side patio. The primary bathroom has been updated with a new walk-in shower in 2023. Flexible 3rd bedroom that can easily transform into an office or den, and a split-plan layout with vaulted ceilings, this home offers versatility and comfort. Convenient inside laundry room with a front-load washer and dryer. The patio is enclosed to allow extra living space, the perfect spot to relax and view the beautiful foliage surrounding the private backyard all year long. Indulge in the tranquility of 10 miles of walking trails and the beauty of mature trees right outside your door. This is a golf cart friendly neighborhood, ride over to the community pool or nearby Suntree Country Club! Don't hastate, come see this property today!

Directions: North on Wickham from I-95's Pineda exit. Left on St. Andrews Blvd. Continue on country club dr. and take a left on Regents Ct.

Association Fee Includes: Maintenance Grounds

Appliances: Dishwasher; Disposal; Dryer; Electric Range; Microwave; Refrigerator; Washer

Architectural Style: Villa

Construction Materials: Stucco; Wood Siding

Cooling: Central Air; Electric Current Use: Single Family Exterior Features: Storm Shutters Flooring: Carpet; Tile Heating: Central; Electric

Interior Features: Ceiling Fan(s); Eat-in Kitchen; Open Floorplan; Pantry; Walk-In Closet(s)

Laundry Features: In Unit

Legal Details: Permission Granted to Advertise: No

Levels: One

Listing Terms: Cash; Conventional; FHA; VA Loan

Lot Features: Other

Parking Features: Detached Patio And Porch Features: Patio Possession: Close Of Escrow Road Surface Type: Asphalt

Roof: Tile

Sewer: Public Sewer

Special Listing Conditions: Standard

Utilities: Electricity Connected; Sewer Connected

Water Source: Public

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